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| Module Code | IBLES |
| Module Title | International Business Law and Employment Systems |
| Credit | 20 (10 ECTS) |
| Module Leader | Prof. dr Mirjana Drakulic |

Aims

The aims of this module are to:

- Systematic understanding of international legal framework,
- Identifying and analyzing the concrete problems in application of international and national regulation in international business transactions,
- Gaining the in-depth knowledge of legal aspects of conducting business in international environment,
- Practical understanding and critical evaluation of legal principles on defining and developing strategies and standards of international business transactions,
- Comprehensive understanding of international employment system.

Learning Outcomes

Knowledge

On successful completion of this module, students will be able to demonstrate a systematic and practical understanding of current research and relevant professional practice of:

1. the most important legal issues in the global marketplace,
2. sources of international and national law relevant for conducting business internationally,
3. important legal rules and systems that impact international business transactions,
4. legal risks existing at the global marketplace especially related to the international trade.

Skills

On successful completion of this module, students will be able to:

5. carry out research in areas of international business law, obtain and analyse information and regulation and evaluate their impact,
6. critically identify legal issues in a range of different scenarios, and propose appropriate solutions,
7. present arguments and negotiate agreements in complex and uncertain contexts

Syllabus

- International Business: Introduction, Influence, Scope
- International Business Environment
- Strategy of International Business
- International Business Transactions
- Principles of International Business Law
- Sources of International Business Law
- International Organizations and Regulation of International Business
- Responsibility of Countries and International Organizations for International Business
- European Union Law and International Business
- Strategic Alliances
- TNCs: Origin, Business, Impact
- International Services
- International Competition
- Foreign Investments
- International Intellectual Property Rights

- Regulation of eBusiness
- International Contracts
- International Regulation of Employment Systems

Learning, Teaching and Assessment Strategies

During semester, students will attend lectures and seminars that will include: exercises and assignments, team projects, lectures, video presentations, computer-aided presentations, and when possible, guest speakers depending on the subject.

Assessment Scheme

The typical methods of assessing student proficiency include:

- Midterm and final examinations (40%) - consist of two tests (Learning outcomes 1, 2, 3), (assessment due: midterm examination - 7th week, final examination – 12th week)
- Team projects (30%) - written and oral presentation of a legal problem (Learning outcomes 4,5,6,7), (assessment due: end of semester – 12th week)
- Classroom exercises and assignments (20%) – on each class students complete a small task (Learning outcomes 1,3,4,6), (assessment due: end of semester – 12th week)
- Classroom contributions and participation (10%) - discussion during classes (Learning outcomes 1,4,6,7). (assessment due: end of semester – 12th week)

To pass module student need to have minimum 50%: midterm examination minimum 10%, final examination minimum 10%, team project minimum 15%, and from Classroom exercises and assignments and classroom participation minimum 15%.

Assessment Weighting

Seen examination 30%

Unseen examination 40%

Coursework (no examination) 30%

Learning Materials

Essential

- Ray A. August, Don Mayer, Michael Bixby *International Business Law* (5th Edition), Prentice Hall, 2008.

Recommended

- Richard Schaffer, Filiberto Agusti, Beverley Earle, *International Business Law and Its Environment*, South-Western Pub, 7 edition, 2009.
- Peter Naylor, *Business law in the global marketplace: the effects on international business*, Butterworth-Heinemann, 2005
- Factors Affecting eCommerce Contract Law, Dr. Hisham Tahat, available at: http://papers.ssrn.com/sol3/papers.cfm?abstract_id=1498239

Total Notional Learning Hours

200